

Boise Cascade Company
Quarterly Statistical Information

Wood Products Segment

	2020				
	Q1	Q2	Q3	Q4	YTD
LVL sales volume (MCF)	4,673	3,847			8,520
I-joist sales volume (MELF)	59,487	49,514			109,001
Plywood sales volume (MSF 3/8")	317,843	313,995			631,838
Lumber sales volume (MBF)	22,807	21,901			44,708
LVL mill net sales price (\$/CF)	\$ 18.50	\$ 18.36			\$ 18.44
I-joist mill net sales price (\$/MELF)	\$ 1,276	\$ 1,260			\$ 1,268
Plywood net sales price (\$/MSF 3/8")	\$ 267	\$ 287			\$ 277
Lumber net sales price (\$/MBF)	\$ 520	\$ 535			\$ 528
Segment sales (000)	\$ 320,061	\$ 281,505			\$ 601,566
Segment income	\$ 3,763	\$ 17,074			\$ 20,837
Segment depreciation and amortization (000) ³	\$ 29,603	\$ 13,931			\$ 43,534
Segment EBITDA (000) ¹	\$ 33,366	\$ 31,005			\$ 64,371
EBITDA as a percentage of sales	10.4 %	11.0 %			10.7 %
Capital spending (000)	\$ 11,341	\$ 5,644			\$ 16,985
Receivables (000)	\$ 69,136	\$ 67,674			
Inventories (000)	\$ 164,230	\$ 140,120			
Accounts payable (000)	\$ 44,315	\$ 38,898			

	2019				
	Q1	Q2	Q3	Q4	YTD
LVL sales volume (MCF)	4,332	4,594	4,632	4,343	17,901
I-joist sales volume (MELF)	52,166	60,402	60,018	53,966	226,552
Plywood sales volume (MSF 3/8")	335,989	343,035	343,422	314,769	1,337,215
Lumber sales volume (MBF)	20,394	22,059	22,001	20,816	85,270
LVL mill net sales price (\$/CF)	\$ 18.87	\$ 18.70	\$ 18.59	\$ 18.51	\$ 18.66
I-joist mill net sales price (\$/MELF)	\$ 1,266	\$ 1,279	\$ 1,268	\$ 1,266	\$ 1,270
Plywood net sales price (\$/MSF 3/8")	\$ 287	\$ 272	\$ 254	\$ 251	\$ 266
Lumber net sales price (\$/MBF)	\$ 653	\$ 637	\$ 601	\$ 552	\$ 611
Segment sales (000)	\$ 319,523	\$ 334,256	\$ 325,102	\$ 296,286	\$ 1,275,167
Segment income	\$ 11,630	\$ 18,908	\$ 15,597	\$ 8,062	\$ 54,197
Segment depreciation and amortization (000)	\$ 13,738	\$ 14,092	\$ 15,252	\$ 14,589	\$ 57,671
Segment EBITDA (000) ¹	\$ 25,368	\$ 33,000	\$ 30,849	\$ 22,651	\$ 111,868
EBITDA as a percentage of sales	7.9 %	9.9 %	9.5 %	7.6 %	8.8 %
Capital spending (000)	\$ 10,694	\$ 10,883	\$ 9,045	\$ 22,838	\$ 53,460
Receivables (000)	\$ 65,977	\$ 69,742	\$ 65,340	\$ 46,712	
Inventories (000)	\$ 183,413	\$ 163,846	\$ 153,801	\$ 158,746	
Accounts payable (000)	\$ 45,370	\$ 50,589	\$ 46,238	\$ 44,356	

Boise Cascade Company
Quarterly Statistical Information (continued)

Wood Products Segment (continued)

	2018				
	Q1	Q2	Q3	Q4	YTD
LVL sales volume (MCF)	4,813	4,816	4,463	3,577	17,669
I-joist sales volume (MELF)	62,525	68,060	61,434	44,995	237,014
Plywood sales volume (MSF 3/8")	359,911	368,897	368,046	325,870	1,422,724
Lumber sales volume (MBF)	47,353	45,913	33,911	25,378	152,555
LVL mill net sales price (\$/CF)	\$ 17.30	\$ 18.25	\$ 18.33	\$ 18.73	\$ 18.11
I-joist mill net sales price (\$/MELF)	\$ 1,179	\$ 1,220	\$ 1,261	\$ 1,213	\$ 1,218
Plywood net sales price (\$/MSF 3/8")	\$ 356	\$ 379	\$ 357	\$ 306	\$ 351
Lumber net sales price (\$/MBF)	\$ 556	\$ 570	\$ 623	\$ 629	\$ 588
Segment sales (000)	\$ 397,991	\$ 425,483	\$ 402,672	\$ 307,124	\$ 1,533,270
Segment income (loss) (000) ²	\$ 26,121	\$ 36,482	\$ 13,929	\$ (86,554)	\$ (10,022)
Segment depreciation and amortization (000) ⁴	\$ 17,544	\$ 19,453	\$ 18,727	\$ 71,265	\$ 126,989
Segment EBITDA (000) ^{1,2}	\$ 43,665	\$ 55,935	\$ 32,656	\$ (15,289)	\$ 116,967
EBITDA as a percentage of sales	11.0 %	13.1 %	8.1 %	(5.0)%	7.6 %
Capital spending (000)	\$ 8,656	\$ 6,279	\$ 12,208	\$ 26,249	\$ 53,392
Receivables (000)	\$ 91,190	\$ 88,073	\$ 81,870	\$ 66,687	
Inventories (000)	\$ 167,579	\$ 169,492	\$ 181,534	\$ 188,380	
Accounts payable (000)	\$ 54,774	\$ 66,285	\$ 66,379	\$ 45,260	

¹Segment EBITDA is calculated as segment income (loss) before depreciation and amortization.

²Segment income (loss) and segment EBITDA in third and fourth quarters 2018 include \$11.0 million and \$24.0 million, respectively, of charges related to the sale of assets.

³Segment depreciation and amortization in first quarter 2020 includes accelerated depreciation of \$15.0 million to fully depreciate the curtailed I-joist production assets at our Roxboro, North Carolina facility.

⁴Segment depreciation and amortization in fourth quarter 2018 includes accelerated depreciation of \$55.0 million to fully depreciate the curtailed LVL production assets at our Roxboro, North Carolina facility.

Boise Cascade Company
Quarterly Statistical Information (continued)

Building Materials Distribution Segment

	2020				
	Q1	Q2	Q3	Q4	YTD
Commodity sales	41.9 %	43.2 %			42.6 %
General line sales	37.9 %	39.5 %			38.7 %
EWP sales	20.2 %	17.3 %			18.8 %
Total sales (000)	\$1,049,997	\$1,134,260			\$ 2,184,257
Gross margin ¹	12.6 %	13.4 %			13.0 %
Segment income (000)	\$ 29,302	\$ 43,210			\$ 72,512
Segment depreciation and amortization (000)	\$ 5,344	\$ 5,584			\$ 10,928
Segment EBITDA (000) ²	\$ 34,646	\$ 48,794			\$ 83,440
EBITDA as a percentage of sales	3.3 %	4.3 %			3.8 %
Capital spending (000)	\$ 6,528	\$ 4,358			\$ 10,886
Receivables (000)	\$ 304,082	\$ 322,430			
Inventories (000)	\$ 372,084	\$ 316,008			
Accounts payable (000)	\$ 282,886	\$ 297,147			

	2019				
	Q1	Q2	Q3	Q4	YTD
Commodity sales	43.9 %	41.0 %	40.8 %	41.4 %	41.7 %
General line sales	35.6 %	39.2 %	39.7 %	37.8 %	38.2 %
EWP sales	20.5 %	19.8 %	19.5 %	20.8 %	20.1 %
Total sales (000)	\$ 907,708	\$1,097,421	\$1,145,621	\$ 986,969	\$ 4,137,719
Gross margin ¹	11.8 %	12.4 %	13.0 %	13.0 %	12.6 %
Segment income (000)	\$ 17,517	\$ 33,800	\$ 38,665	\$ 26,254	\$ 116,236
Segment depreciation and amortization (000)	\$ 5,132	\$ 5,028	\$ 5,278	\$ 5,331	\$ 20,769
Segment EBITDA (000) ²	\$ 22,649	\$ 38,828	\$ 43,943	\$ 31,585	\$ 137,005
EBITDA as a percentage of sales	2.5 %	3.5 %	3.8 %	3.2 %	3.3 %
Capital spending (000) ³	\$ 3,634	\$ 5,163	\$ 10,582	\$ 5,667	\$ 25,046
Receivables (000)	\$ 264,867	\$ 288,032	\$ 276,407	\$ 204,410	
Inventories (000)	\$ 390,447	\$ 360,605	\$ 338,787	\$ 338,851	
Accounts payable (000)	\$ 259,368	\$ 238,932	\$ 257,818	\$ 177,155	

Boise Cascade Company
Quarterly Statistical Information (continued)

Building Materials Distribution Segment (continued)

	2018				
	Q1	Q2	Q3	Q4	YTD
Commodity sales	49.4 %	49.6 %	47.9 %	45.8 %	48.3 %
General line sales	31.8 %	32.4 %	33.2 %	35.5 %	33.1 %
EWP sales	18.8 %	18.0 %	18.9 %	18.7 %	18.6 %
Total sales (000)	\$ 992,381	\$ 1,213,783	\$ 1,159,304	\$ 922,234	\$ 4,287,702
Gross margin ¹	11.8 %	12.0 %	10.3 %	10.9 %	11.3 %
Segment income (000)	\$ 32,388	\$ 47,713	\$ 23,504	\$ 8,905	\$ 112,510
Segment depreciation and amortization (000)	\$ 4,172	\$ 4,447	\$ 4,755	\$ 4,906	\$ 18,280
Segment EBITDA (000) ²	\$ 36,560	\$ 52,160	\$ 28,259	\$ 13,811	\$ 130,790
EBITDA as a percentage of sales	3.7 %	4.3 %	2.4 %	1.5 %	3.1 %
Capital spending (000) ⁴	\$ 4,419	\$ 8,716	\$ 7,098	\$ 5,591	\$ 25,824
Receivables (000)	\$ 294,940	\$ 321,310	\$ 277,928	\$ 193,759	
Inventories (000)	\$ 371,144	\$ 403,114	\$ 377,909	\$ 344,669	
Accounts payable (000)	\$ 282,678	\$ 304,364	\$ 260,083	\$ 178,182	

¹We define gross margin as "Sales" less "Materials, labor, and other operating expenses (excluding depreciation)." Substantially all costs included in "Materials, labor, and other operating expenses (excluding depreciation)" for our Building Materials Distribution segment are for inventory purchased for resale. Gross margin percentage is gross margin as a percentage of segment sales.

²Segment EBITDA is calculated as segment income before depreciation and amortization.

³During 2019, capital spending in second quarter excludes \$15.7 million of cash paid for the acquisition of businesses and facilities.

⁴During 2018, capital spending in second and fourth quarters excludes \$17.6 million and \$8.0 million, respectively, of cash paid for the acquisition of businesses and facilities.

Boise Cascade Company
Quarterly Statistical Information (continued)
Reconciliation of Non-GAAP Financial Measures
(000)

Total Boise Cascade Company

EBITDA represents income (loss) before interest (interest expense and interest income), income taxes, and depreciation and amortization. Additionally, we disclose Adjusted EBITDA, which further adjusts EBITDA to exclude the change in fair value of interest rate swaps. The following tables reconcile net income (loss) to EBITDA and Adjusted EBITDA for the periods noted below:

2020

	Q1	Q2	Q3	Q4	YTD
Net income	\$ 12,200	\$ 33,586			\$ 45,786
Interest expense	6,421	6,633			13,054
Interest income	(655)	(190)			(845)
Income tax provision	4,007	11,334			15,341
Depreciation and amortization	35,332	19,899			55,231
EBITDA	57,305	71,262			128,567
Change in fair value of interest rate swaps	2,314	514			2,828
Adjusted EBITDA	\$ 59,619	\$ 71,776			\$ 131,395

2019

	Q1	Q2	Q3	Q4	YTD
Net income	\$ 11,389	\$ 27,718	\$ 27,171	\$ 14,647	\$ 80,925
Interest expense	6,437	6,486	6,532	6,596	26,051
Interest income	(492)	(416)	(837)	(1,066)	(2,811)
Income tax provision	3,200	9,751	9,650	4,705	27,306
Depreciation and amortization	19,217	19,454	20,969	20,501	80,141
EBITDA	39,751	62,993	63,485	45,383	211,612
Change in fair value of interest rate swaps	983	1,551	569	(140)	2,963
Adjusted EBITDA	\$ 40,734	\$ 64,544	\$ 64,054	\$ 45,243	\$ 214,575

2018

	Q1	Q2	Q3	Q4	YTD
Net income (loss)	\$ 37,050	\$ 41,825	\$ 13,848	\$ (72,246)	\$ 20,477
Interest expense	6,362	6,580	6,585	6,666	26,193
Interest income	(264)	(237)	(500)	(648)	(1,649)
Income tax provision (benefit)	9,790	13,835	(814)	(21,186)	1,625
Depreciation and amortization	22,111	24,296	23,881	76,549	146,837
EBITDA	75,049	86,299	43,000	(10,865)	193,483
Change in fair value of interest rate swaps	(1,641)	(499)	(279)	1,868	(551)
Adjusted EBITDA	\$ 73,408	\$ 85,800	\$ 42,721	\$ (8,997)	\$ 192,932

For additional information regarding the non-GAAP measures presented in this document, please refer to our press release announcing our second quarter 2020 financial results, a copy of which attached as Exhibit 99.1 to our Current Report on Form 8-K furnished to the Securities and Exchange Commission on July 31, 2020.