News Release



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For Immediate Release: October 24, 2016

Boise Cascade Company Reports 2016 Third Quarter Net Income of \$10.0 Million on Sales of \$1,067.2 Million

BOISE, Idaho - Boise Cascade Company (Boise Cascade or Company) (NYSE: BCC) today reported net income of \$10.0 million, or \$0.26 per share, on sales of \$1,067.2 million for the third quarter ended September 30, 2016. Third quarter results included a \$9.5 million pre-tax loss on the extinguishment of debt, or a \$0.15 per share after-tax impact, as the Company refinanced its senior notes at a lower interest rate with an extended maturity.

Third Quarter 2016 Highlights

	3Q 2016			3Q 2015	% change
	(th	ousands, exce	ept p	er-share data and	d percentages)
Consolidated Results					
Sales	\$	1,067,214	\$	991,580	8 %
Net income		9,981		22,007	(55)%
Net income per common share - diluted		0.26		0.56	(54)%
EBITDA ¹		50,726		54,541	(7)%
Segment Results					
Wood Products sales	\$	340,928	\$	340,621	— %
Wood Products income		11,564		21,876	(47)%
Wood Products EBITDA ¹		27,189		32,925	(17)%
Building Materials Distribution sales		889,026		798,982	11 %
Building Materials Distribution income		26,415		22,684	16 %
Building Materials Distribution EBITDA ¹		29,929		25,805	16 %
Corporate loss		(6,712)		(4,268)	(57)%
Corporate EBITDA ¹		(6,392)		(4,189)	(53)%

¹ For reconciliations of non-GAAP measures, see summary notes at the end of this press release.

In third quarter 2016, total U.S. housing starts decreased by approximately 2% compared to the same period last year, driven by an approximate 9% decrease in the volatile multi-family segment. Single-family starts, which are the primary driver of our sales, increased approximately 2% in third quarter 2016 and have increased

approximately 9% on a year-to-date basis. Total U.S. housing starts from the October 2016 Blue Chip consensus forecast for 2016 and 2017 reflect 1.18 million and 1.28 million, respectively, or expected annual increases of 6% and 8%.

"Both of our businesses executed well during the quarter," stated Tom Corrick, CEO. "Our distribution business posted another outstanding quarter. In our manufacturing business, elevated oriented strand board costs used in the manufacture of I-joists, planned downtime in plywood, along with ramp-up and transition activities at the recently acquired Thorsby and Roxboro engineered wood products facilities, have and will continue to negatively impact our near-term results. However, we have made great progress on key capital projects, including the restart of laminated veneer lumber production at Roxboro and the recently completed dryer projects at our Florien, Louisiana and Chester, South Carolina plywood operations. These projects leave us well positioned as we look forward to the 2017 building season."

Wood Products

Sales, including sales to Building Materials Distribution (BMD), increased \$0.3 million to \$340.9 million for the three months ended September 30, 2016, from \$340.6 million for the three months ended September 30, 2015. The slight increase in sales was driven primarily by increases in sales volumes of laminated veneer lumber and I-joists (collectively EWP). These EWP volume increases were due primarily to our acquisition of two engineered wood products facilities on March 31, 2016, as well as improved single-family housing starts. These increases were offset by decreases in plywood and lumber sales volumes compared to the year ago quarter. Sales prices for EWP, plywood, and lumber were relatively flat compared with the same period in the prior year.

Wood Products segment income decreased \$10.3 million to \$11.6 million for the three months ended September 30, 2016, from \$21.9 million for the three months ended September 30, 2015. The decline in income was due primarily higher oriented strand board costs used in the manufacture of I-joists, as well as higher conversion costs resulting from lower plywood and lumber sales volumes. In addition, depreciation and amortization expense increased \$4.6 million due primarily to the acquisition of two EWP facilities on March 31, 2016, and other capital expenditures.

Comparative average net selling prices and sales volume changes for EWP, plywood, and lumber are as follows:

	3Q 2016 vs. 3Q 2015	3Q 2016 vs. 2Q 2016
Average Net Selling Prices		
LVL	—%	(1)%
I-joists	(1)%	(3)%
Plywood	2%	6%
Lumber	1%	4%
Sales Volumes		
LVL	17%	(4)%
I-joists	8%	(5)%
Plywood	(7)%	2%
Lumber	(16)%	(7)%

Building Materials Distribution

Sales increased \$90.0 million, or 11%, to \$889.0 million for the three months ended September 30, 2016, from \$799.0 million for the three months ended September 30, 2015. Compared with the same quarter in the prior year, the overall increase in sales was driven by sales volume and sales price increases of 8% and 3%, respectively. By product line, commodity sales increased 15%, general line product sales increased 7%, and sales of EWP (substantially all of which are sourced through our Wood Products segment) increased 11%.

BMD segment income increased \$3.7 million to \$26.4 million for the three months ended September 30, 2016, from \$22.7 million for the three months ended September 30, 2015. The increase in income was driven primarily by a higher gross margin of \$10.8 million generated from a sales increase of 11%, offset partially by increased selling and distribution expenses and general and administrative expenses of \$6.1 million and \$1.0 million, respectively.

Corporate and Other

Segment loss was \$6.7 million for the three months ended September 30, 2016, compared with \$4.3 million for the three months ended September 30, 2015. The change was due primarily to higher incentive compensation costs, professional fees, and pension expense.

Balance Sheet

Boise Cascade ended the third quarter with \$131.2 million of cash and cash equivalents and \$122.9 million of restricted cash deposits with the trustee for its 6.375% senior notes (2020 Notes). At September 30, 2016, we had \$354.8 million of undrawn committed bank line availability, for total available liquidity (cash and cash equivalents and undrawn committed bank line availability) of \$486.0 million. The Company reported \$581.6 million of outstanding debt at September 30, 2016.

On August 29, 2016, we issued \$350 million of 5.625% senior notes due September 1, 2024 (2024 Notes). In connection with the 2024 Notes issuance, we commenced a tender offer to purchase any and all of our \$300.0 million aggregate principal amount of 2020 Notes then outstanding. Concurrently, we accepted for purchase an aggregate principal amount of \$184.5 million of the 2020 Notes that were tendered. In connection with these transactions, we recognized a pre-tax loss on the extinguishment of debt of \$9.5 million during the third quarter of 2016. On August 29, 2016, we irrevocably deposited \$122.9 million of cash with the trustee of our 2020 Notes to pay the remaining \$115.5 million principal amount, call premium, and all interest payable on November 1, 2016. Accordingly, we expect to recognize an additional pre-tax loss on the extinguishment of debt of \$4.8 million in the fourth quarter of 2016.

Outlook

The Company expects its capital expenditures during 2016 to be \$85-\$95 million, inclusive of capital spending associated with the recently acquired EWP facilities. During 2017, the Company expects its capital expenditures to be \$70-\$80 million.

We expect to experience seasonally slower demand in fourth quarter 2016. On an annual basis, housing starts in the U.S. continue to show modest improvement and we remain optimistic that the improvement in demand for our products will continue as household formation rates and residential construction recover. We expect to manage our production levels to our sales demand, which will likely result in operating some of our facilities below their capacity, and could also include temporary plant curtailments in our plywood operations. In addition, maintenance related capital projects at our plywood plant in Chester, South Carolina, will cause that facility to be down for approximately one month during the fourth quarter. Future commodity product pricing could be volatile in response to industry operating rates, net import and export activity, inventory levels in our distribution channels, and seasonal demand patterns.

About Boise Cascade

Boise Cascade Company is one of the largest producers of engineered wood products and plywood in North America and a leading U.S. wholesale distributor of building products. For more information, please visit our website at www.bc.com.

Webcast and Conference Call

Boise Cascade will host a webcast and conference call on Monday, October 24, at 11 a.m. Eastern, at which time we will review the Company's third quarter.

You can join the webcast through our website by going to www.bc.com and clicking on the Event Calendar link under the Investor Relations heading. Please go to the website at least 15 minutes before the start of the webcast to register. To join the conference call, dial 844-795-4410 (international callers should dial 661-378-9637), participant passcode 99522546, at least 10 minutes before the start of the call.

The archived webcast will be available in the Investor Relations section of our website. A replay of the conference call will be available from Monday, October 24, at 2 p.m. Eastern through Monday, October 31, at 2 p.m. Eastern. Replay numbers are 855-859-2056 for U.S. calls and 404-537-3406 for international calls, and the passcode will be 99522546.

Basis of Presentation

We refer to the term EBITDA in this earnings release as a supplemental measure of our performance and liquidity that is not required by or presented in accordance with generally accepted accounting principles in the United States ("GAAP"). We define EBITDA as income before interest (interest expense, interest income, change in fair value of interest rate swaps, and loss on extinguishment of debt), income taxes, and depreciation and amortization.

EBITDA is the primary measure used by our management to evaluate segment operating performance and to decide how to allocate resources to segments. We believe EBITDA is useful to investors because it provides a means to evaluate the operating performance of our segments and our Company on an ongoing basis using criteria that are used by our management and because it is frequently used by investors and other interested parties when comparing companies in our industry that have different financing and capital structures and/or tax rates. We believe EBITDA is a meaningful measure because it presents a transparent view of our recurring operating performance and allows management to readily view operating trends, perform analytical comparisons, and identify strategies to improve operating performance. EBITDA, however, is not a measure of our liquidity or financial performance under GAAP and should not be considered as an alternative to net income, income from operations, or any other performance measure derived in accordance with GAAP or as an alternative to cash flow from operating activities as a measure of our liquidity. The use of EBITDA instead of net income or segment income (loss) has limitations as an analytical tool, including the inability to determine profitability; the exclusion of interest expense, interest income, and associated significant cash requirements; and the exclusion of depreciation and amortization, which represent unavoidable operating costs. Management compensates for these limitations by relying on our GAAP results. Our measure of EBITDA is not necessarily comparable to other similarly titled captions of other companies due to potential inconsistencies in the methods of calculation.

Forward-Looking Statements

This news release contains statements that are "forward looking" within the Private Securities Litigation Reform Act of 1995. These statements speak only as of the date of this press release. While they are based on the current expectations and beliefs of management, they are subject to a number of uncertainties and assumptions that could cause actual results to differ from the expectations expressed in this release.

Boise Cascade Company Consolidated Statements of Operations (unaudited, in thousands, except per-share data)

	Three Months Ended						Nine Months Ended				
		Septen	nbe	r 30	June 30,	·	Septen	nber	· 30		
		2016		2015	2016		2016		2015		
Sales	\$1,0	067,214	\$	991,580	\$1,043,773	\$2	2,991,682	\$2	,756,880		
Costs and expenses											
Materials, labor, and other operating expenses (excluding depreciation)	!	922,101		854,134	894,715	2	2,586,360	2	,383,756		
Depreciation and amortization		19,459		14,249	18,552		53,249		41,117		
Selling and distribution expenses		80,026		72,668	76,855		224,922		202,802		
General and administrative expenses		14,367		11,345	15,612		46,031		35,371		
Other (income) expense, net		(46)		(1,256)	172		(1,459)		(1,653)		
	1,0	035,907		951,140	1,005,906	2	2,909,103	2	,661,393		
Income from operations		31,307		40,440	37,867		82,579		95,487		
Foreign currency exchange gain (loss)		(40)		(148)	28		186		(214)		
Interest expense		(7,135)		(5,729)	(6,427)		(19,364)		(16,801)		
Interest income		60		73	27		236		221		
Change in fair value of interest rate swaps		836		—	(1,532)		(765)		—		
Loss on extinguishment of debt		(9,525)		—	_		(9,525)		—		
		(15,804)		(5,804)	(7,904)		(29,232)		(16,794)		
Income before income taxes		15,503		34,636	29,963		53,347		78,693		
		(5,522)		(12,629)	(10,735)		(19,188)		(28,839)		
Income tax provision Net income	\$	9,981	\$	22,007		\$	34,159	\$	· · ·		
Net income	.	9,901	—	22,007	\$ 19,228	ب		\$	49,854		
Weighted average common shares outstanding:											
Basic		38,814		39,127	38,814		38,827		39,372		
Diluted		39,120		39,240	38,972		38,950		39,473		
Net income per common share:											
Basic	\$	0.26	\$	0.56	\$ 0.50	\$	0.88	\$	1.27		
Diluted	\$	0.26	\$	0.56	\$ 0.49	\$	0.88	\$	1.26		
	_		-			_		-			

Wood Products Segment Statements of Operations (unaudited, in thousands, except percentages)

Th	ree Months E	Nine Mor	ths Ended		
Septe	mber 30	June 30.	Septe	mber 30	
2016	2016 2015		2016	2015	
\$ 340,928	\$340,621	\$ 346,358	\$990,743	\$989,806	
302,667	299,744	303,803	880,412	864,440	
15,625	11,049	14,769	42,028	32,181	
7,594	6,465	8,108	23,077	20,170	
2,978	2,456	3,173	12,249	7,482	
500	(969)	196	(781)	(951)	
329,364	318,745	330,049	956,985	923,322	
\$ 11,564	\$ 21,876	\$ 16,309	\$ 33,758	\$ 66,484	
	Septe 2016 \$ 340,928 302,667 15,625 7,594 2,978 500 329,364	September 30 2016 2015 \$ 340,928 \$340,621 \$ 302,667 299,744 15,625 11,049 7,594 6,465 2,978 2,456 500 (969) 329,364 318,745	2016 2015 2016 \$ 340,928 \$340,621 \$ 346,358 302,667 299,744 303,803 15,625 11,049 14,769 7,594 6,465 8,108 2,978 2,456 3,173 500 (969) 196 329,364 318,745 330,049	September 30 June 30, 2016 September 30 2016 2015 2016 2016 \$ 340,928 \$340,621 \$ 346,358 \$990,743 302,667 299,744 303,803 880,412 15,625 11,049 14,769 42,028 7,594 6,465 8,108 23,077 2,978 2,456 3,173 12,249 500 (969) 196 (781) 329,364 318,745 330,049 956,985	

		(perc	entage of sales)		
Segment sales	100.0%	100.0 %	100.0%	100.0 %	100.0 %
Costs and expenses					
Materials, labor, and other operating expenses (excluding depreciation)	88.8%	88.0 %	87.7%	88.9 %	87.3 %
Depreciation and amortization	4.6%	3.2 %	4.3%	4.2 %	3.3 %
Selling and distribution expenses	2.2%	1.9 %	2.3%	2.3 %	2.0 %
General and administrative expenses	0.9%	0.7 %	0.9%	1.2 %	0.8 %
Other (income) expense, net	0.1%	(0.3 %)	0.1%	(0.1)%	(0.1 %)
	96.6%	93.6 %	95.3%	96.6 %	93.3 %
Segment income	3.4%	6.4 %	4.7%	3.4 %	6.7 %

Building Materials Distribution Segment Statements of Operations (unaudited, in thousands, except percentages)

	Thi	ee Months E	nded	Nine Mor	ths Ended											
	September 30 June 30 Septemb				September 30 June 30 Septe				September 30 June 30 September				September 30 June 30			mber 30
	2016	2016 2015		2016	2015											
Segment sales	\$889,026	\$798,982	\$850,042	\$2,456,322	\$2,183,965											
Costs and expenses																
Materials, labor, and other operating expenses (excluding depreciation)	781,978	702,759	743,700	2,161,456	1,935,623											
Depreciation and amortization	3,514	3,121	3,354	10,103	8,734											
Selling and distribution expenses	72,237	66,183	68,574	201,313	181,743											
General and administrative expenses	5,451	4,421	5,356	15,310	12,660											
Other (income) expense, net	(569)	(186)	(59)	(765)	(401)											
	862,611	776,298	820,925	2,387,417	2,138,359											
Segment income	\$ 26,415	\$ 22,684	\$ 29,117	\$ 68,905	\$ 45,606											
-																

	(percentage of sales)							
Segment sales	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %			
Costs and expenses								
Materials, labor, and other operating expenses (excluding depreciation)	88.0 %	88.0 %	87.5 %	88.0 %	88.6 %			
Depreciation and amortization	0.4 %	0.4 %	0.4 %	0.4 %	0.4 %			
Selling and distribution expenses	8.1 %	8.3 %	8.1 %	8.2 %	8.3 %			
General and administrative expenses	0.6 %	0.6 %	0.6 %	0.6 %	0.6 %			
Other (income) expense, net	(0.1)%	— %	%	%	— %			
	97.0 %	97.2 %	96.6 %	97.2 %	97.9 %			
Segment income	3.0 %	2.8 %	3.4 %	2.8 %	2.1 %			

Segment Information (unaudited, in thousands)

	Three Months Ended					Nine Months Ended				
		Septer	ıbe	r 30		June 30,		Septen	ıbe	r 30
		2016		2015		2016		2016		2015
Segment sales										
Wood Products	\$	340,928	\$	340,621	\$	346,358	\$	990,743	\$	989,806
Building Materials Distribution		889,026		798,982		850,042		2,456,322		2,183,965
Corporate and Other		74		—		103		363		_
Intersegment eliminations		(162,814)		(148,023)		(152,730)	_	(455,746)		(416,891)
	\$	1,067,214	\$	991,580	\$	1,043,773	\$	2,991,682	\$	2,756,880
Segment income (loss)										
Wood Products	\$	11,564	\$	21,876	\$	16,309	\$	33,758	\$	66,484
Building Materials Distribution		26,415		22,684		29,117		68,905		45,606
Corporate and Other		(6,712)		(4,268)		(7,531)		(19,898)		(16,817)
		31,267		40,292		37,895		82,765		95,273
Interest expense		(7,135)		(5,729)		(6,427)		(19,364)		(16,801)
Interest income		60		73		27		236		221
Change in fair value of interest rate swaps		836		_		(1,532)		(765)		_
Loss on extinguishment of debt		(9,525)						(9,525)		
Income before income taxes	\$	15,503	\$	34,636	\$	29,963	\$	53,347	\$	78,693
EBITDA (a)										
Wood Products	\$	27,189	\$	32,925	\$	31,078	\$	75,786	\$	98,665
Building Materials Distribution		29,929		25,805		32,471		79,008		54,340
Corporate and Other		(6,392)		(4,189)		(7,102)		(18,780)		(16,615)
	\$	50,726	\$	54,541	\$	56,447	\$	136,014	\$	136,390

See accompanying summary notes to consolidated financial statements and segment information.

Boise Cascade Company Consolidated Balance Sheets

(unaudited, in thousands)

	September 30, 2016		December 31, 2015
ASSETS			
Current			
Cash and cash equivalents	\$	131,184	\$ 184,496
Restricted cash deposits with trustee		122,856	—
Receivables			
Trade, less allowances of \$1,388 and \$1,734		263,199	187,138
Related parties		439	1,065
Other		8,687	10,861
Inventories		451,056	384,857
Prepaid expenses and other		9,842	17,153
Total current assets		987,263	785,570
Property and equipment, net		557,213	402,666
Timber deposits		11,545	15,848
Goodwill		55,433	21,823
Intangible assets, net		15,720	10,090
Other assets		11,631	12,609
Total assets	\$	1,638,805	\$ 1,248,606

Boise Cascade Company Consolidated Balance Sheets (continued) (unaudited, in thousands, except per-share data)

	S	September 30, 2016		December 31, 2015
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current				
Current portion of long-term debt	\$	114,342	\$	
Accounts payable				
Trade		245,091		159,029
Related parties		2,176		1,442
Accrued liabilities				
Compensation and benefits		62,007		54,712
Interest payable		4,998		3,389
Other		49,633		40,078
Total current liabilities		478,247		258,650
Debt				
Long-term debt, less current portion		467,232		344,589
Other				
Compensation and benefits		93,374		93,355
Other long-term liabilities		27,478		17,342
		120,852		110,697
Commitments and contingent liabilities				
Stockholders' equity				
Preferred stock, \$0.01 par value per share; 50,000 shares authorized, no shares issued and outstanding		_		_
Common stock, \$0.01 par value per share; 300,000 shares authorized, 43,518 and 43,413 shares issued, respectively		435		434
Treasury Stock, 4,767 and 4,587 shares at cost, respectively		(126,343)		(123,711)
Additional paid-in capital		513,212		508,066
Accumulated other comprehensive loss		(91,885)		(93,015)
Retained earnings		277,055		242,896
Total stockholders' equity		572,474		534,670
Total liabilities and stockholders' equity	\$	1,638,805	\$	1,248,606

Boise Cascade Company Consolidated Statements of Cash Flows (unaudited, in thousands)

		nded 30		
		2016		2015
Cash provided by (used for) operations				
Net income	\$	34,159	\$	49,854
Items in net income not using (providing) cash				
Depreciation and amortization, including deferred financing costs and other		54,609		42,314
Stock-based compensation		5,980		4,330
Pension expense		1,749		2,844
Deferred income taxes		7,008		20,722
Change in fair value of interest rate swaps		765		_
Other		67		(1,853)
Loss on extinguishment of debt		9,525		_
Decrease (increase) in working capital, net of acquisitions				
Receivables		(62,794)		(59,381)
Inventories		(48,362)		(10,154)
Prepaid expenses and other		(3,678)		(2,241)
Accounts payable and accrued liabilities		102,313		76,485
Pension contributions		(3,338)		(53,701)
Income taxes payable		13,623		13,489
Restricted cash deposits with trustee for interest payments		(3,681)		—
Other		5,309		(4,782)
Net cash provided by operations		113,254		77,926
Cash provided by (used for) investment				
Expenditures for property and equipment		(55,426)		(56,698)
Acquisitions of businesses and facilities		(215,900)		—
Proceeds from sales of assets and other		546		2,959
Net cash used for investment		(270,780)		(53,739)
Cash provided by (used for) financing				
Borrowings of long-term debt, including revolving credit facility		835,000		50,000
Payments on long-term debt, including revolving credit facility		(602,096)		—
Restricted cash deposits with trustee for debt payments		(119,175)		—
Treasury stock purchased		(2,632)		(23,711)
Financing costs		(6,319)		(702)
Tax withholding payments on stock-based awards		(383)		(1,160)
Other		(181)		621
Net cash provided by financing		104,214		25,048
Net increase (decrease) in cash and cash equivalents		(53,312)		49,235
Balance at beginning of the period		184,496		163,549
Balance at end of the period	\$	131,184	\$	212,784

Summary Notes to Consolidated Financial Statements and Segment Information

The Consolidated Statements of Operations, Segment Statements of Operations, Consolidated Balance Sheets, Consolidated Statements of Cash Flows, and Segment Information do not include all Notes to Consolidated Financial Statements and should be read in conjunction with the Company's 2015 Form 10-K and the Company's other filings with the Securities and Exchange Commission. Net income for all periods presented involved estimates and accruals.

(a) EBITDA represents income before interest (interest expense, interest income, change in fair value of interest rate swaps, and loss on extinguishment of debt), income taxes, and depreciation and amortization. The following table reconciles net income to EBITDA for the three months ended September 30, 2016 and 2015, and June 30, 2016, and the nine months ended September 30, 2016 and 2015:

	Three Months Ended						Nine Months Ended				
	September 30				June 30,			September 30			
	2016		2015		2016		2016		2015		
	(unaudited, in thousands)										
Net income	\$	9,981	\$	22,007	\$	19,228	\$	34,159	\$	49,854	
Interest expense		7,135		5,729		6,427		19,364		16,801	
Interest income		(60)		(73)		(27)		(236)		(221)	
Change in fair value of interest rate swaps		(836)		_		1,532		765		_	
Loss on extinguishment of debt		9,525		_		_		9,525		_	
Income tax provision		5,522		12,629		10,735		19,188		28,839	
Depreciation and amortization		19,459		14,249		18,552		53,249		41,117	
EBITDA	\$	50,726	\$	54,541	\$	56,447	\$	136,014	\$	136,390	

The following table reconciles segment income (loss) to EBITDA for the three months ended September 30, 2016 and 2015, and June 30, 2016, and the nine months ended September 30, 2016 and 2015:

	Three Months Ended					Nine Months Ended						
	Septemb			ber 30		June 30,		September 30				
		2016		2015		2016		2016		2015		
				(una	udite	ed, in thous	and	s)				
Wood Products												
Segment income	\$	11,564	\$	21,876	\$	16,309	\$	33,758	\$	66,484		
Depreciation and amortization		15,625		11,049		14,769		42,028		32,181		
EBITDA		27,189		32,925		31,078		75,786		98,665		
Building Materials Distribution												
Segment income		26,415		22,684		29,117		68,905		45,606		
Depreciation and amortization		3,514		3,121		3,354		10,103		8,734		
EBITDA		29,929		25,805		32,471		79,008		54,340		
							_					
Corporate and Other												
Segment loss		(6,712)		(4,268)		(7,531)		(19,898)		(16,817)		
Depreciation and amortization		320		79		429		1,118		202		
EBITDA		(6,392)		(4,189)	_	(7,102)	_	(18,780)		(16,615)		
Total Company EBITDA	\$	50,726	\$	54,541	\$	56,447	\$	136,014	\$	136,390		