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News Release



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Boise Cascade Company Reports 2017 Third Quarter Net Income of \$31.7 Million on Sales of \$1.23 Billion

BOISE, Idaho - Boise Cascade Company ("Boise Cascade," the "Company," "we," or "our") (NYSE: BCC) today reported net income of \$31.7 million, or \$0.81 per share, on sales of \$1.23 billion for the third quarter ended September 30, 2017. Third quarter 2016 net income of \$10.0 million, or \$0.26 per share, included a \$9.5 million pretax loss on debt extinguishment, or a \$0.15 per share after-tax impact.

Third Quarter 2017 Highlights

		3Q 2017		3Q 2016	% change
	(the	ousands, exce	ept p	er-share data a	and percentages)
Consolidated Results					
Sales	\$	1,226,644	\$	1,067,214	15%
Net income		31,661		9,981	217%
Net income per common share - diluted		0.81		0.26	212%
Adjusted EBITDA ¹		75,784		50,726	49%
Segment Results					
Wood Products sales	\$	366,920	\$	340,928	8%
Wood Products income		24,027		11,564	108%
Wood Products EBITDA ¹		39,364		27,189	45%
Building Materials Distribution sales		1,045,646		889,026	18%
Building Materials Distribution income		39,379		26,415	49%
Building Materials Distribution EBITDA ¹		43,289		29,929	45%

¹ For reconciliations of non-GAAP measures, see summary notes at the end of this press release.

"Distribution posted an exceptional quarter, with excellent execution and tailwinds from a strong commodity price environment. Improved results in Wood Products were driven by strong plywood prices and the impact of previously announced EWP price increases. The catastrophic storms in the southern U.S. created incremental plywood demand, and our sales and operations teams did a great job of responding to customer needs," commented Tom Corrick, CEO. "We expect to experience seasonally slower demand in the fourth quarter, and commodity pricing will be subject to downside risks. We remain well positioned to support single-family housing starts growth that

continues to post solid year-over-year gains."

In third quarter 2017, total U.S. housing starts increased by approximately 1% compared to the same period last year, driven by an approximate 11% increase in single-family starts, offset by an approximate 18% decrease in multi-family starts. Single-family residential construction is the primary demand driver of our sales. On a year-to-date basis, total U.S. housing starts improved 3% compared to the same period last year, driven by an approximate 9% increase in single-family starts.

Wood Products

Wood Products sales, including sales to Building Materials Distribution (BMD), increased \$26.0 million, or 8%, to \$366.9 million for the three months ended September 30, 2017, from \$340.9 million for the three months ended September 30, 2016. The increase in sales was driven primarily by higher plywood sales prices and volumes, as well as higher sales prices for I-joists and LVL (collectively EWP). In addition, increased lumber sales prices contributed to the increase in sales. These increases were offset by decreases in EWP sales volumes.

Wood Products segment income increased \$12.5 million to \$24.0 million for the three months ended September 30, 2017, from \$11.6 million for the three months ended September 30, 2016. The increase in segment income was due primarily to higher sales prices of plywood, EWP, and lumber, offset partially by higher OSB costs used in the manufacture of I-joists.

Comparative average net selling prices and sales volume changes for EWP, plywood, and lumber are as follows:

	3Q 2017 vs. 3Q 2016	3Q 2017 vs. 2Q 2017
Average Net Selling Prices		
LVL	4%	3%
I-joists	5%	6%
Plywood	13%	8%
Lumber	15%	1%
Sales Volumes		
LVL	(7)%	(12)%
I-joists	(8)%	(12)%
Plywood	5%	10%
Lumber	(4)%	3%

Building Materials Distribution

BMD sales increased \$156.6 million, or 18%, to \$1,045.6 million for the three months ended September 30, 2017, from \$889.0 million for the three months ended September 30, 2016. Compared with the same quarter in the prior year, the overall increase in sales was driven by sales price and sales volume increases of 10% and 8%, respectively. By product line, commodity sales increased 21%; general line product sales increased 14%; and sales of EWP (substantially all of which are sourced through our Wood Products segment) increased 16%.

BMD segment income increased \$13.0 million to \$39.4 million for the three months ended September 30, 2017, from \$26.4 million for the three months ended September 30, 2016. The improvement in segment income was driven primarily by a gross margin increase of \$22.3 million generated from a sales increase of 18%, offset partially by increased selling and distribution expenses of \$7.6 million.

Balance Sheet

Boise Cascade ended the third quarter with \$172.2 million of cash and cash equivalents and \$393.6 million of undrawn committed bank line availability, for total available liquidity of \$565.8 million. The Company had \$438.0 million of outstanding debt at September 30, 2017. With our sound financial position, we continue to review organic growth and acquisition opportunities, along with ongoing evaluation of alternatives to return cash to our shareholders.

Outlook

We expect to experience seasonally slower demand in fourth quarter 2017. On an annual basis, total housing starts in the U.S. continue to show modest improvement, with single-family starts growth offsetting weakness in multifamily starts in 2017. We remain optimistic that the improvement in demand for our products will continue as household formation rates and residential construction recover and we will continue to manage our production levels to our sales demand. As in past years, we plan to take scheduled capital and maintenance-related downtime at certain plywood facilities during the fourth quarter.

Future commodity product pricing could be volatile in response to industry operating rates, net import and export activity, the North American softwood lumber trade dispute, inventory levels in our distribution channels, and seasonal demand patterns. Furthermore, commodity product pricing is currently above historical levels. As a wholesale distributor of a broad mix of commodity products and a manufacturer of certain commodity products, we have sales and profitability exposure to declines in commodity product prices.

We also expect to begin depreciation on approximately \$45 million of veneer and LVL related assets at our Roxboro, North Carolina EWP facility in the fourth quarter as we make further progress on start-up activities.

About Boise Cascade

Boise Cascade Company is one of the largest producers of engineered wood products and plywood in North America and a leading U.S. wholesale distributor of building products. For more information, please visit the Company's website at www.bc.com.

Webcast and Conference Call

Boise Cascade will host a webcast and conference call on Tuesday, October 31, at 11 a.m. Eastern, to review the Company's third quarter results.

You can join the webcast through the Company's website by going to www.bc.com and clicking on the Event Calendar link under the Investor Relations heading. Please go to the website at least 15 minutes before the start of the webcast to register. To join the conference call, dial 844-795-4410 (international callers should dial 661-378-9637), participant passcode 1613314, at least 10 minutes before the start of the call.

The archived webcast will be available in the Investor Relations section of the Company's website. A replay of the conference call will be available from Tuesday, October 31, at 2 p.m. Eastern through Tuesday, November 7, at 1 p.m. Eastern. Replay numbers are 855-859-2056 for U.S. callers and 404-537-3406 for international callers, and the passcode will be 1613314.

Basis of Presentation

As of January 1, 2017, we operate our business using two reportable segments: Wood Products and Building Materials Distribution. Prior to January 1, 2017, we operated our business using three reportable segments: Wood Products, Building Materials Distribution, and Corporate and Other. This change is based on Corporate and Other no longer earning revenue as of January 1, 2017 and thus no longer meeting the definition of a reportable segment. Corporate and Other results are now presented as reconciling items to arrive at total net sales and operating income. Corresponding information for the three and nine months ended September 30, 2016 has been revised to conform with current presentation.

We refer to the terms EBITDA and Adjusted EBITDA in this earnings release as supplemental measures of our performance and liquidity that are not required by or presented in accordance with generally accepted accounting principles in the United States ("GAAP"). We define EBITDA as income before interest (interest expense and interest income), income taxes, and depreciation and amortization. Additionally, we disclose Adjusted EBITDA, which further adjusts EBITDA to exclude the change in fair value of interest rate swaps and loss on extinguishment of debt.

We believe EBITDA and Adjusted EBITDA are meaningful measures because they present a transparent view of our recurring operating performance and allow management to readily view operating trends, perform analytical comparisons, and identify strategies to improve operating performance. We also believe EBITDA and Adjusted EBITDA are useful to investors because they provide a means to evaluate the operating performance of our segments and our Company on an ongoing basis using criteria that are used by our management and because they are frequently used by investors and other interested parties when comparing companies in our industry that have different financing and capital structures and/or tax rates. EBITDA and Adjusted EBITDA, however, are not measures of our liquidity or financial performance under GAAP and should not be considered as alternatives to net income, income from operations, or any other performance measure derived in accordance with GAAP or as alternatives to cash flow from operating activities as a measure of our liquidity. The use of EBITDA and Adjusted EBITDA instead of net income or segment income (loss) have limitations as analytical tools, including the inability to determine profitability; the exclusion of interest expense, interest income, and associated significant cash requirements; and the exclusion of depreciation and amortization, which represent unavoidable operating costs. Management compensates for these limitations by relying on our GAAP results. Our measures of EBITDA and Adjusted EBITDA are not necessarily comparable to other similarly titled captions of other companies due to potential inconsistencies in the methods of calculation.

Forward-Looking Statements

This press release includes statements about our expectations of future operational and financial performance that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The accuracy of such statements is subject to a number of risks, uncertainties, and assumptions that could cause our actual results to differ materially from those projected, including, but not limited to, prices for building products, the effect of general economic conditions, mortgage rates and availability, housing demand, housing vacancy rates, governmental regulations, unforeseen production disruptions, as well as natural disasters. These and other factors that could cause actual results to differ materially from such forward-looking statements are discussed in greater detail in our filings with the Securities and Exchange Commission. Forward-looking statements speak only as of the date of this press release. We undertake no obligation to revise them in light of new information. Finally, we undertake no obligation to review or confirm analyst expectations or estimates that might be derived from this release.

Boise Cascade Company Consolidated Statements of Operations (unaudited, in thousands, except per-share data)

	Three Months Ended					Nine Months Ended				
		Septen	nber	30	Jı	ıne 30,		Septen	nber	· 30
		2017		2016		2017		2017		2016
Sales	\$ 1	,226,644	\$ 1	,067,214	\$ 1,	138,939	\$3	3,340,026	\$2	,991,682
Costs and expenses										
Materials, labor, and other operating expenses (excluding depreciation)	1	,045,772		922,101		980,226	2	2,872,765	2	,586,360
Depreciation and amortization		19,686		19,459		19,601		58,631		53,249
Selling and distribution expenses		87,564		80,026		82,336		243,601		224,922
General and administrative expenses		16,476		14,367		15,565		45,613		46,031
Other (income) expense, net		1,138		(46)		(1,238)		(135)		(1,459)
	1	,170,636	1	,035,907	1,	096,490	3	3,220,475	2	,909,103
Income from operations		56,008		31,307		42,449		119,551		82,579
Foreign currency exchange gain (loss)		90		(40)		13		131		186
Interest expense		(6,295)		(7,135)		(6,491)		(19,150)		(19,364)
Interest income		167		60		54		254		236
Change in fair value of interest rate swaps		(33)		836		(724)		(462)		(765)
Loss on extinguishment of debt		_		(9,525)		_		_		(9,525)
		(6,071)		(15,804)		(7,148)		(19,227)		(29,232)
Income before income taxes		49,937		15,503		35,301		100,324		53,347
Income tax provision		(18,276)		(5,522)		(13,147)		(36,489)		(19,188)
Net income	\$	31,661	\$	9,981	\$	22,154	\$	63,835	\$	34,159
Weighted average common shares outstanding:										
Basic		38,660		38,814		38,643		38,601		38,827
Diluted		39,139		39,120		39,002		38,962		38,950
Net income per common share:										
Basic	\$	0.82	\$	0.26	\$	0.57	\$	1.65	\$	0.88
Diluted	\$	0.81	\$	0.26	\$	0.57	\$	1.64	\$	0.88
	_						<u></u>			

Wood Products Segment Statements of Operations (unaudited, in thousands, except percentages)

	Thr	ee Months En	Nine Months Ended				
	Septen	nber 30	June 30,	Septen	nber 30		
	2017	2016	2017	2017	2016		
Segment sales	\$ 366,920	\$ 340,928	\$ 350,277	\$ 1,042,854	\$ 990,743		
Costs and expenses							
Materials, labor, and other operating expenses (excluding depreciation)	315,421	302,667	309,876	917,757	880,412		
Depreciation and amortization	15,337	15,625	15,264	45,752	42,028		
Selling and distribution expenses	7,580	7,594	7,563	22,879	23,077		
General and administrative expenses	3,408	2,978	3,213	9,491	12,249		
Other (income) expense, net	1,147	500	(1,034)	165	(781)		
	342,893	329,364	334,882	996,044	956,985		
Segment income	\$ 24,027	\$ 11,564	\$ 15,395	\$ 46,810	\$ 33,758		
		(percentage of sa	ıles)			
Segment sales	100.0%	100.0 %	100.0 %	100.0%	100.0 %		
Costs and expenses							
Materials, labor, and other operating expenses (excluding depreciation)	86.0%	88.8 %	88.5 %	88.0%	88.9 %		
Depreciation and amortization	4.2%	4.6 %	4.4 %	4.4%	4.2 %		
Selling and distribution expenses	2.1%	2.2 %	2.2 %	2.2%	2.3 %		
General and administrative expenses	0.9%	0.9 %	0.9 %	0.9%	1.2 %		
Other (income) expense, net	0.3%	0.1 %	(0.3)%	%	(0.1 %)		
	93.5%	96.6 %	95.6 %	95.5%	96.6 %		
Segment income	6.5%	3.4 %	4.4 %	4.5%	3.4 %		

Building Materials Distribution Segment Statements of Operations (unaudited, in thousands, except percentages)

	Thre	e Months End	Nine Months Ended					
	Septem	nber 30	June 30,	Septem	nber 30			
	2017	2016	2017	2017	2016			
Segment sales	\$1,045,646	\$ 889,026	\$980,706	\$ 2,842,035	\$ 2,456,322			
Costs and expenses								
Materials, labor, and other operating expenses (excluding depreciation)	916,340	781,978	862,349	2,499,988	2,161,456			
Depreciation and amortization	3,910	3,514	3,856	11,492	10,103			
Selling and distribution expenses	79,846	72,237	74,648	220,342	201,313			
General and administrative expenses	6,189	5,451	5,548	16,730	15,310			
Other (income) expense, net	(18)	(569)	(204)	(370)	(765)			
	1,006,267	862,611	946,197	2,748,182	2,387,417			
Segment income	\$ 39,379	\$ 26,415	\$ 34,509	\$ 93,853	\$ 68,905			
		(percentage of sa	ıles)				
Segment sales	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %			
Costs and expenses								
Materials, labor, and other operating expenses (excluding depreciation)	87.6 %	88.0 %	87.9 %	88.0 %	88.0 %			
Depreciation and amortization	0.4 %	0.4 %	0.4 %	0.4 %	0.4 %			
Selling and distribution expenses	7.6 %	8.1 %	7.6 %	7.8 %	8.2 %			
General and administrative expenses	0.6 %	0.6 %	0.6 %	0.6 %	0.6 %			
Other (income) expense, net	— %	(0.1)%	— %	— %	— %			
	96.2 %	97.0 %	96.5 %	96.7 %	97.2 %			
Segment income	3.8 %	3.0 %	3.5 %	3.3 %	2.8 %			

Segment Information (unaudited, in thousands)

	Three Months Ended							Nine Months Ended				
		Septen	nbe	r 30	June 30,		Septen		nber 30			
		2017		2016		2017		2017		2016		
Segment sales												
Wood Products	\$	366,920	\$	340,928	\$	350,277	\$ 1	1,042,854	\$	990,743		
Building Materials Distribution		1,045,646		889,026		980,706	2	2,842,035	2	2,456,322		
Intersegment eliminations and other		(185,922)		(162,740)		(192,044)		(544,863)		(455,383)		
Total net sales	\$ '	1,226,644	\$	1,067,214	\$	1,138,939	\$3	3,340,026	\$2	2,991,682		
Segment income												
Wood Products	\$	24,027	\$	11,564	\$	15,395	\$	46,810	\$	33,758		
Building Materials Distribution		39,379		26,415		34,509		93,853		68,905		
Total segment income		63,406		37,979		49,904		140,663		102,663		
Unallocated corporate and other		(7,398)		(6,672)		(7,455)		(21,112)		(20,084)		
Income from operations	\$	56,008	\$	31,307	\$	42,449	\$	119,551	\$	82,579		
Segment EBITDA (a)												
Wood Products	\$	39,364	\$	27,189	\$	30,659	\$	92,562	\$	75,786		
Building Materials Distribution		43,289		29,929		38,365		105,345		79,008		

See accompanying summary notes to consolidated financial statements and segment information.

Boise Cascade Company Consolidated Balance Sheets

(unaudited, in thousands)

	September 30, 2017			mber 31, 016
ASSETS				
Current				
Cash and cash equivalents	\$	172,185	\$	103,978
Receivables				
Trade, less allowances of \$1,227 and \$1,459		315,336		199,191
Related parties		285		506
Other		9,424		10,952
Inventories		459,864		433,451
Prepaid expenses and other		10,209		12,381
Total current assets		967,303		760,459
Property and equipment, net		555,197		568,702
Timber deposits		14,704		14,901
Goodwill		55,433		55,433
Intangible assets, net		15,260		15,547
Deferred income taxes		8,502		8,840
Other assets	14,151			15,315
Total assets	\$	1,630,550	\$	1,439,197

Boise Cascade Company Consolidated Balance Sheets (continued) (unaudited, in thousands, except per-share data)

	September 30, 2017			December 31, 2016		
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current						
Accounts payable						
Trade	\$	283,089	\$	194,010		
Related parties		2,235		1,903		
Accrued liabilities						
Compensation and benefits		71,338		67,752		
Interest payable		1,803		6,860		
Other		68,460		42,339		
Total current liabilities		426,925		312,864		
Debt						
Long-term debt		438,033		437,629		
Other						
Compensation and benefits		83,537		83,164		
Deferred income taxes		12,434		6,339		
Other long-term liabilities		20,308		19,197		
		116,279		108,700		
Commitments and contingent liabilities						
Stockholders' equity						
Preferred stock, \$0.01 par value per share; 50,000 shares authorized, no shares issued and outstanding		<u> </u>		_		
Common stock, \$0.01 par value per share; 300,000 shares authorized, 43,727 and 43,520 shares issued, respectively		437		435		
Treasury Stock, 5,167 shares at cost		(133,979)		(133,979)		
Additional paid-in capital		520,220		515,410		
Accumulated other comprehensive loss		(82,246)		(83,012)		
Retained earnings		344,881		281,150		
Total stockholders' equity		649,313		580,004		
Total liabilities and stockholders' equity	\$	1,630,550	\$	1,439,197		

Boise Cascade Company Consolidated Statements of Cash Flows

(unaudited, in thousands)

Nine Months Ended September 30

	Septer	nber 30
	2017	2016
Cash provided by (used for) operations		
Net income	\$ 63,835	\$ 34,159
Items in net income not using (providing) cash		
Depreciation and amortization, including deferred financing costs	22.227	54.000
and other	60,097	54,609
Stock-based compensation	6,931	5,980
Pension expense	1,074	1,749
Deferred income taxes	6,019	7,008
Change in fair value of interest rate swaps	462	765
Other	(125)	
Loss on extinguishment of debt	_	9,525
Decrease (increase) in working capital, net of acquisitions		
Receivables	(110,646)	(62,794)
Inventories	(26,413)	(48,362)
Prepaid expenses and other	(2,389)	(3,678)
Accounts payable and accrued liabilities	108,099	102,313
Pension contributions	(1,666)	(3,338)
Income taxes payable	11,051	13,623
Restricted cash deposits with trustee for interest payments	_	(3,681)
Other	807	5,309
Net cash provided by operations	117,136	113,254
Cash provided by (used for) investment		
Expenditures for property and equipment	(48,060)	(55,426)
Acquisitions of businesses and facilities	_	(215,900)
Proceeds from sales of assets and other	2,089	546
Net cash used for investment	(45,971)	(270,780)
Cash provided by (used for) financing		
Borrowings of long-term debt, including revolving credit facility	410,400	835,000
Payments on long-term debt, including revolving credit facility	(410,400)	
Restricted cash deposits with trustee for debt payments	_	(119,175)
Treasury stock purchased	_	(2,632)
Financing costs	(478)	, ,
Tax withholding payments on stock-based awards	(2,901)	
Other	421	(181)
Net cash provided by (used for) financing	(2,958)	
Net increase (decrease) in cash and cash equivalents	68,207	(53,312)
Balance at beginning of the period	103,978	184,496
Balance at end of the period	\$ 172,185	\$ 131,184
		:

Summary Notes to Consolidated Financial Statements and Segment Information

The Consolidated Statements of Operations, Segment Statements of Operations, Consolidated Balance Sheets, Consolidated Statements of Cash Flows, and Segment Information presented herein do not include the notes accompanying the Company's Consolidated Financial Statements and should be read in conjunction with the Company's 2016 Form 10-K and the Company's other filings with the Securities and Exchange Commission. Net income for all periods presented involved estimates and accruals.

(a) EBITDA represents income before interest (interest expense and interest income), income taxes, and depreciation and amortization. Additionally, we disclose Adjusted EBITDA, which further adjusts EBITDA to exclude the change in fair value of interest rate swaps and loss on extinguishment of debt. The following table reconciles net income to EBITDA and Adjusted EBITDA for the three months ended September 30, 2017 and 2016, and June 30, 2017, and the nine months ended September 30, 2017 and 2016:

	Three Months Ended							Nine Months Ended			
	September 30				June 30,			Septen	nber 30		
		2017		2016		2017	2017			2016	
		(unaudited, in thousands)									
Net income	\$	31,661	\$	9,981	\$	22,154	\$	63,835	\$	34,159	
Interest expense		6,295		7,135		6,491		19,150		19,364	
Interest income		(167)		(60)		(54)		(254)		(236)	
Income tax provision		18,276		5,522		13,147		36,489		19,188	
Depreciation and amortization		19,686		19,459		19,601		58,631		53,249	
EBITDA		75,751		42,037		61,339		177,851		125,724	
Change in fair value of interest rate swaps		33		(836)		724		462		765	
Loss on extinguishment of debt		_		9,525		_		_		9,525	
Adjusted EBITDA	\$	75,784	\$	50,726	\$	62,063	\$	178,313	\$	136,014	

The following table reconciles segment income and unallocated corporate costs to EBITDA and adjusted EBITDA for the three months ended September 30, 2017 and 2016, and June 30, 2017, and the nine months ended September 30, 2017 and 2016:

	Three Months Ended						Nine Months Ended				
	September 30				une 30,		Septen	ıbe	r 30		
		2017		2016	2017		2017			2016	
				(unau	dite	d, in thousa	ınds	s)			
Wood Products											
Segment income	\$	24,027	\$	11,564	\$	15,395	\$	46,810	\$	33,758	
Depreciation and amortization		15,337		15,625		15,264		45,752		42,028	
EBITDA	\$	39,364	\$	27,189	\$	30,659	\$	92,562	\$	75,786	
Building Materials Distribution											
Segment income	\$	39,379	\$	26,415	\$	34,509	\$	93,853	\$	68,905	
Depreciation and amortization		3,910		3,514		3,856		11,492		10,103	
EBITDA	\$	43,289	\$	29,929	\$	38,365	\$	105,345	\$	79,008	
Corporate and Other											
Unallocated corporate expenses	\$	(7,398)	\$	(6,672)	\$	(7,455)	\$	(21,112)	\$	(20,084)	
Foreign currency exchange gain (loss)		90		(40)		13		131		186	
Change in fair value of interest rate swaps		(33)		836		(724)		(462)		(765)	
Loss on extinguishment of debt		_		(9,525)		_		_		(9,525)	
Depreciation and amortization		439		320		481		1,387		1,118	
EBITDA		(6,902)		(15,081)		(7,685)		(20,056)		(29,070)	
Change in fair value of interest rate swaps		33		(836)		724		462		765	
Loss on extinguishment of debt		_		9,525		_		_		9,525	
Corporate and other adjusted EBITDA	\$	(6,869)	\$	(6,392)	\$	(6,961)	\$	(19,594)	\$	(18,780)	
Total company adjusted EBITDA	\$	75,784	\$	50,726	\$	62,063	\$	178,313	\$	136,014	