## **OUR VALUE PROPOSITION**

# SAWTEK™ CUTTER: NOW, AUTOMATED EWP PROCESSING FOR ANY DEALER.



#### EXTRACT EVERY BIT OF PROFITABILITY FROM YOUR EWP BUSINESS:

How can you improve the profitability of your EWP business? The more efficiently you manage raw materials and process your inventory, the more successful your business will be. Together, SawTek™ Cutter, BC FRAMER® and BC CONNECT® help you design more efficiently, cut waste, optimize lengths and inventory, automate where it benefits you, and process material quickly and efficiently. Here's how:

#### MODULAR SAWTEK™ CUTTER HANDLES MANY DIFFERENT JOBS:



SawTek™ Cutter is the most cost-effective way to get into job pack processing, optimization, P.E.T., pre-cut holes, piece labeling and printed cut lists. SawTek™ Cutter handles many jobs at a low starting price, and is easily expandable when you want even more capabilities and automation.

#### **HOW TO CUT JOB PACKS MOST PROFITABLY:**

The key to competitively priced job packs is processing them most efficiently – the most job packs, in the least time, using the least manpower, for the lowest cost per foot processed. With production speeds up to 12,000 lineal feet a day, you can process up to twice the volume previously possible. SawTek™

Cutter lets you offer lower cost, optimized cut packs precision-



end-trimmed, with utility holes and joists labeled with job information for fast, easy installation.





#### **AUTOMATION THAT HELPS YOU PROCESS FAST AND ACCURATELY:**

SawTek™ Cutter automatically measures individual cuts to ¼", then cuts, cycling a precise 32" up-cut blade and top clamp – automatically clamping and cutting simultaneously to make a clean, precise cut. SawTek™ Cutter also automates hole routing by locating holes in the joist using a digital encoder, then starting the router cut. It automatically drops down, allowing the operator to quickly finish the cut following pre-defined templates to precisely cut any size or shape of hole.



#### SAWTEK™ HELPS YOU BY GETTING IT ALL TOGETHER:

BC CONNECT® job optimizing and SawTek™ Cutter processing work from a single design file created in BC FRAMER®. The operator doesn't have to think about file formats or imports. Digital material lists are integrated directly between BC FRAMER® and BC CONNECT®, eliminating missed pieces from manual data entry. You get automation where you need it, easy-to-read optimized cut solutions, holes and tags printed and used at the SawTek™ Cutter directly from BC CONNECT®.

#### **HOW YOU GAIN FROM TOTAL SYSTEM INTEGRATION:**

BC CONNECT®, BC FRAMER®, BC CALC® and SawTek™ together create an EWP processing system that automatically integrates design changes to job packs, to further automate processing. You check the design file in 3-D, optimize the cuts in BC CONNECT®, print the cut patterns, and start cutting using the optimized cut list. SawTek™ Cutter cuts what BC CONNECT® shows, so there's less chance of incorrect cuts or missing pieces at the job site.



#### **HOW YOU GAIN FROM AUTOMATED PROCESSING:**



Order optimization can intermix cut lists of several jobs and run them together to get the best fiber utilization.

This proprietary system lets you process cut packs with less waste and manage off-cuts for returning usable lengths and helping your builder customers. Pieces can be waste-optimized from one foot to whatever your customer desires down to as little as ¼". With the added automation gained from SawTek™ Cutter, you'll optimize using longer lengths and stock fewer skus, resulting in increased turns and profit — lower lineal foot processing costs.



#### **ENJOY COST. TIME AND MATERIAL SAVINGS:**

SawTek<sup>™</sup> Cutter reduces lineal foot cost, job piece cost and total package cost with improved productivity and fewer off-cuts. Other savings can come from reduced inventory levels, optimized lengths, fewer SKUs,

more turns and reduced shrink by tracking waste. You'll reduce cycle times and enhance safety with the goal of less on-site cutting and lower incident rates.

#### **RIGHT TO LEFT OR LEFT TO RIGHT?**

SawTek<sup>™</sup> can be configured whichever way works best for your work environment, traffic pattern and production logistics.



### SAWTEK™ CUTTER LETS YOU ADD VALUE AND BUILD CUSTOMER EQUITY:

SawTek<sup>™</sup> Cutter is a valuable tool for cost-effective stocking, selling and processing of engineered wood products. It's especially useful for any business offering — or wanting to offer — value-added services

such as square end cuts, precision-end-trim, holes and labeling that are not typically available economically with other tools.



# HELP IS STANDING BY WITH OUR NEW INTEGRATED HELP TICKET SYSTEM:

At Boise Cascade, we make it, we install it and we support it. Use our new integrated help ticket system, automatically alerting everyone on your support team to provide hardware, software, engineering and area manager support to get you up and running.

#### **QUICKLY GET YOUR PEOPLE UP TO SPEED:**

They don't need to be highly skilled machine operators to produce efficient, profitable cut packs like pros. We're the leader in processing and we provide the tools – hardware, software, processes and training – so you can train your personnel to quickly propel you into world-class processing.

# A MODULAR SYSTEM THAT CAN GROW AS YOUR BUSINESS GROWS:

SawTek™ Cutter is configurable at a variety of price points. We work with you to design a system that fits your needs, includes the features you want, provides a path to future growth, and remains your best processing solution over time.





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#### **BETTER ENGINEERED WOOD PRODUCTS:**

#### **DEPENDABLE NATIONWIDE DISTRIBUTION:**

With SawTek™ Cutter, you'll deliver precision-trimmed job packs with pre-cut holes, labeled pieces, more usable material and less waste to make every length count.



You'll deliver them on time with superior inventory control, reduced inventory levels, simplified ordering, increased turns and reduced shrink.



#### **PROFITABLE TOOLS & GUIDANCE:**

Use new BC CONNECT®, BC FRAMER® and BC CALC® design tools and SawTek™ processing tools to draw plans, manage inventory and process material more efficiently.



#### **EASY TO DO BUSINESS WITH:**

With over 40 SawTek<sup>™</sup> proprietary installations across North America, Boise Cascade is the leader in automated processing. Take advantage of our experience to revolutionize your EWP business with SawTek<sup>™</sup>. Contact us today at 800-232-0788.





View the SawTek<sup>™</sup> Cutter video: Read and download the brochure:

www.bc.com/inst24 www.bc.com/inst23



Great products are only the beginning.